

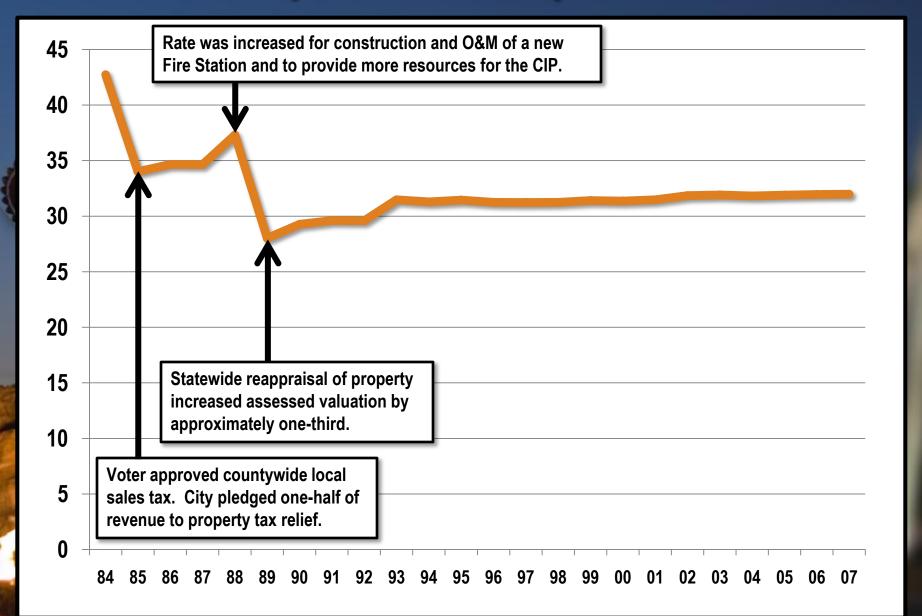
Status Quo

- Current City mill levy rate = 31.979
- Value of one mill = \$2,815,100 (net of delinquencies)
- The City does not have a local sales tax
- The City receives a portion of the countywide local sales tax
- The county sales tax was approved in 1985, and the City pledged equal shares to property tax relief and the CIP

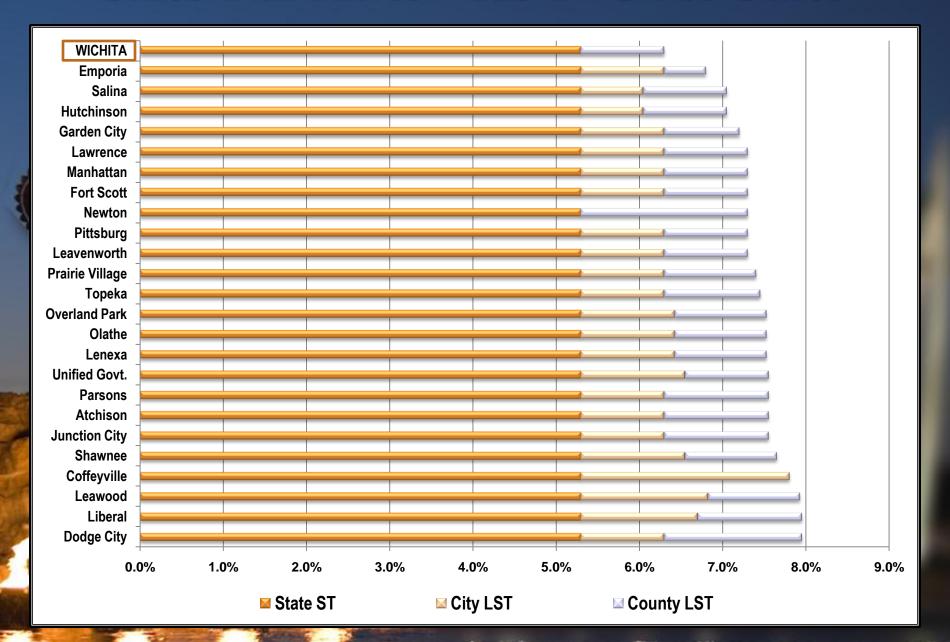
Mill Levy Rate (Most of Wichita)

	Tax Year	City	WSU	County	USD 259	State	Total
	1984	42.740	1.500	20.550	64.840	1.500	131.130
	1985	34.008	1.500	19.209	70.593	1.500	126.810
	1986	34.660	1.500	19.595	74.205	1.500	131.460
	1987	34.639	1.500	21.738	81.763	1.500	141.140
	1988	37.303	1.484	23.292	86.102	1.500	149.681
	1989	28.015	1.396	21.815	69.975	1.500	122.701
	1990	29.268	1.452	23.423	74.712	1.500	130.355
	1991	29.607	1.499	23.831	90.203	1.500	146.640
	1992	29.594	1.501	24.235	49.590	1.500	106.420
	1993	31.472	1.500	26.666	51.143	1.500	112.281
	1994	31.290	0.000	28.122	52.508	1.500	113.420
- 4	1995	31.443	0.000	28.160	53.609	1.500	114.712
	1996	31.247	0.000	28.061	51.874	1.500	112.682
	1997	31.225	1.479	28.717	44.383	1.500	107.304
	1998	31.253	1.491	28.147	37.636	1.500	100.027
	1999	31.406	1.500	27.199	37.526	1.500	99.131
	2000	31.359	1.543	27.057	46.163	1.500	107.622
	2001	31.474	1.500	27.154	54.926	1.500	116.554
国籍的是要教 的	2002	31.845	1.500	27.276	51.839	1.500	113.960
	2003	31.905	1.500	27.322	51.408	1.500	113.635
	2004	31.828	1.495	27.268	51.296	1.500	113.387
	2005	31.898	1.500	27.258	51.300	1.500	113.456
	2006	31.953	1.500	29.815	51.296	1.500	116.064
	2007	31.979	1.500	29.833	53.238	1.500	118.050

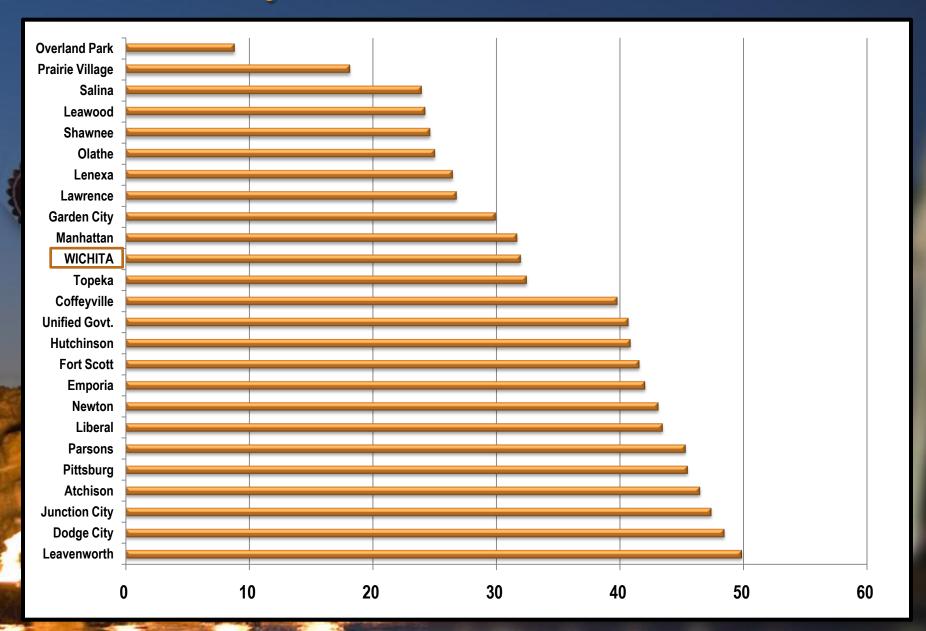
Mill Levy Rates – City of Wichita



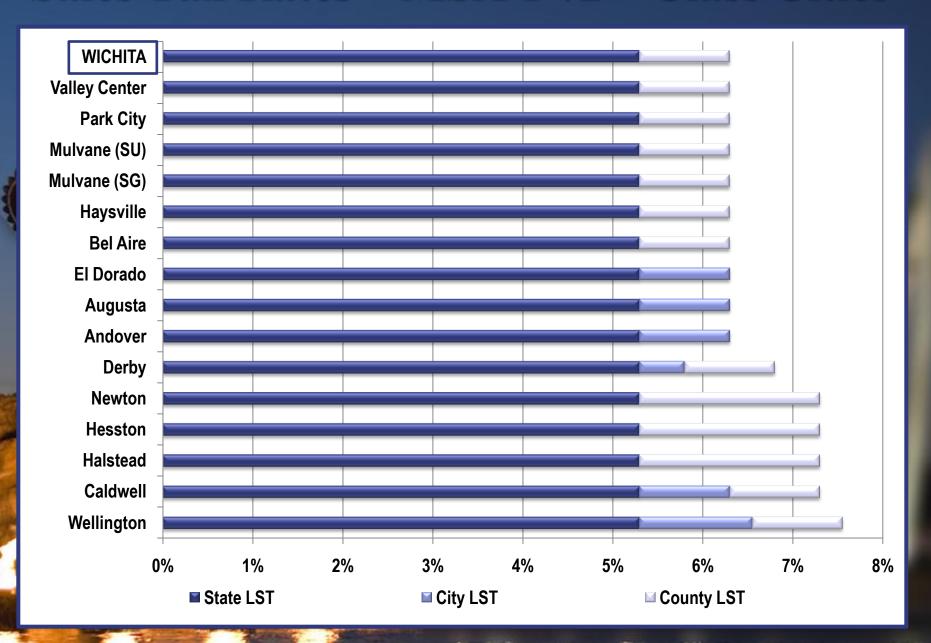
Sales Tax Rates – KS 1st Class Cities



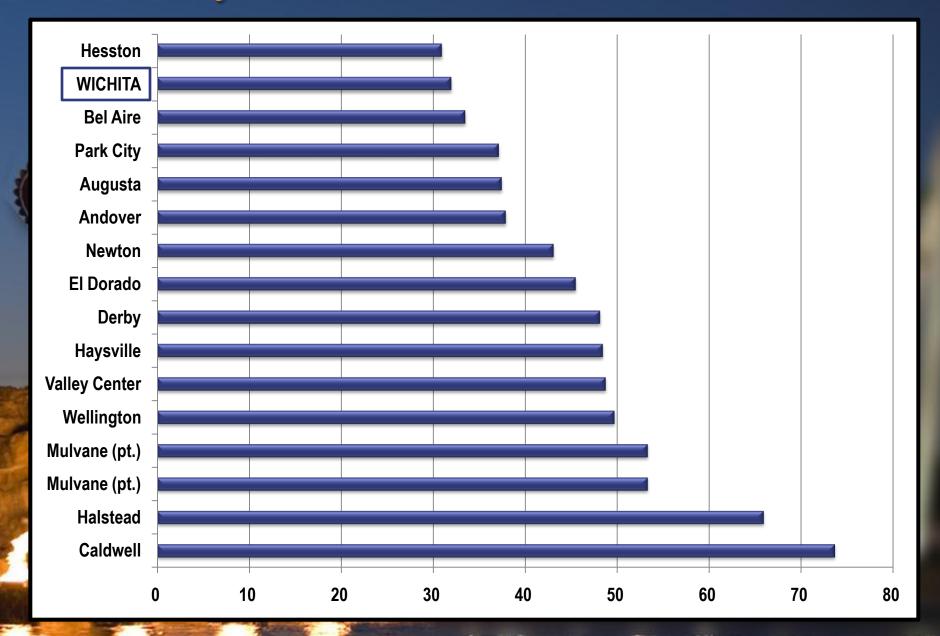
Mill Levy Rates – KS 1st Class Cities



Sales Tax Rates – MSA 1st/2nd Class Cities



Mill Levy Rates – MSA 1st/2nd Class Cities



Terms and Concepts

- Assessed value vs. appraised value
- Mill levy
- Countywide LST vs. City-only LST
- Motor vehicle tax (average countywide levy)
- Pull factor
- Tax equity
- Tax incidence
- Regressivity

Local Sales Tax

- KSA 12-187, et seq., authorizes cities to levy a city-only local sales tax.
- Cities may levy up to two (2) percent for general purposes and an additional one (1) percent for special purposes.
- The city LST rate must be in increments of 0.05 percent.
- As of October 2007, 85 counties and 221 cities have a local sales tax (570 cities have a city and/or county LST).

Reasons to Consider City LST

- Property tax relief
- Future growth and business retention
- Tax equity
- Less regressive than property tax
- Does not require special legislative action, but does require community discussion and support
- Tax on consumption rather than thrift
- Would lower motor vehicle taxes for all

Issues and Considerations

- Impact on other revenues
 - Countywide LST (\$330,000 per mill)
 - Motor vehicle tax (\$390,000 per mill)
- Elasticity
- Vehicle purchases
- Destination-based (vs. source-based)
- **Tax Increment Financing (TIF) Districts**
- Public education and public opinion

Tax Shift Examples

Property taxes for City of Wichita only

Taxpayer	Status Quo	With City LST	Difference	Percent
\$100,000 Home				
City of Wichita	\$368	\$172	\$196	53.2%
Small Business	\$7,999	\$3,747	\$4,252	53.2%
Large Business	\$42,273	\$19,801	\$22,472	53.2%
Large Retail	\$56,701	\$26,559	\$30,142	53.2%
\$20,000 Vehicle	\$387	\$354	\$33	8.5%

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Combined property taxes for all jurisdictions, i.e., City, County, USD, etc.

Taxpayer	Status Quo	With City LST	Difference	Percent
\$100,000 Home				
City of Wichita	\$1,358	\$1,162	\$196	14.4%
Unincorporated	\$1,353	\$1,353	\$0	0.0%
Small Business	\$29,528	\$25,276	\$4,252	14.4%
Large Business	\$156,049	\$133,577	\$22,472	14.4%
Large Retail	\$209,312	\$179,170	\$30,142	14.4%

2007 Countywide LST Receipts (Transaction Base)

Total (excluding Arena revenue)

85,001,807

100.00%



2007 Countywide LST Receipts (Transaction Base)

City limits of Wichita	66,515,885	78.25%
City limits of other cities	7,019,888	8.26%
Unincorporated area of the County	11,466,034	13.49%
Total (excluding Arena revenue)	85,001,807	100.00%



2007 Countywide LST Receipts (Transaction Base)			Distribution	
City limits of Wichita	66,515,885	78.25%	49,074,773	57.73%
City limits of other cities	7,019,888	8.26%	10,266,858	12.08%
Unincorporated area of the County	11,466,034	13.49%	25,660,175	30.19%
Total (excluding Arena revenue)	85,001,807	100.00%	85,001,807	100.00%



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Total of Wichita Transactions

66,515,885

100.00%



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Pull Factor (Non-Wichitans)	13,303,177	20.00%
Wichita Customers	53,212,708	80.00%

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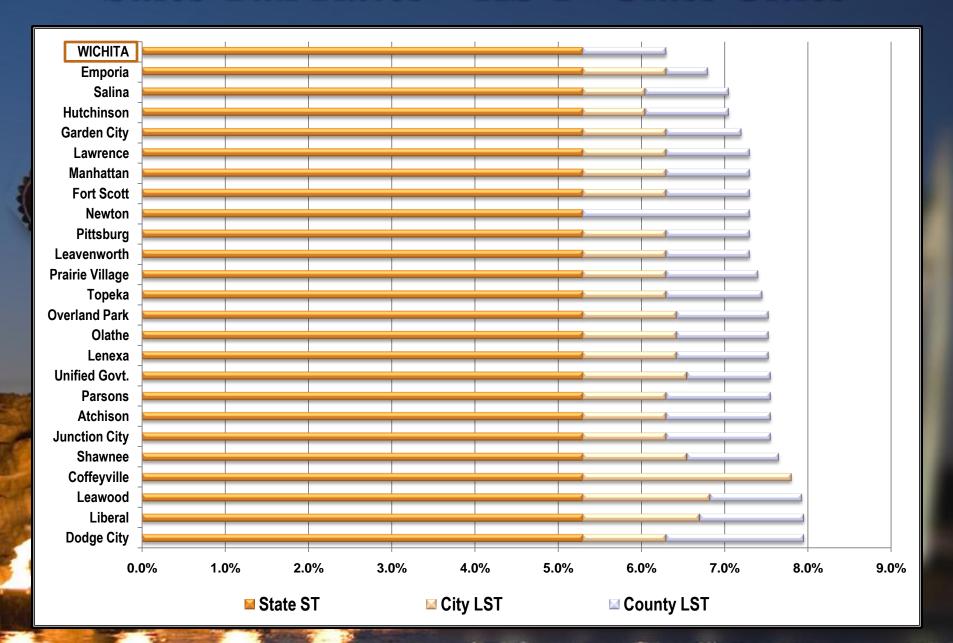
2007 Countywide LST Receipts (Customer Base)

Total of Countywide Transactions	85,001,807	100.00%
Pull Factor (Non-SG Customers)	12,750,271	15.00%
Sedgwick County Customers	72,251,536	85.00%

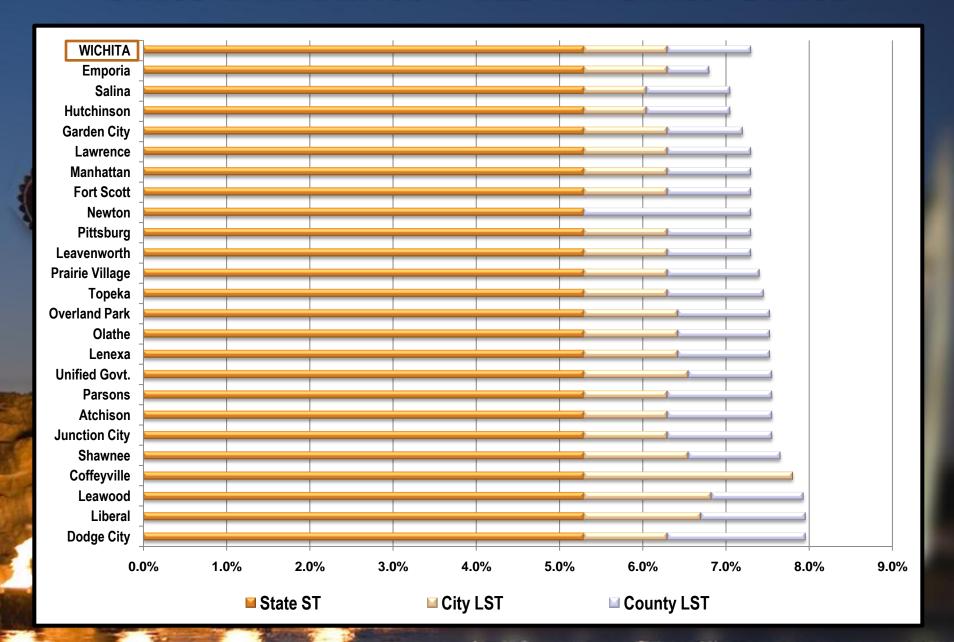
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Total	85,001,807	100.00%	85,001,807	100.00%	
Projected Countywide & City	raints	Distribut	ion		

Projected Countywide & City-only LST Receipts		Distribution		
City limits of Wichita	133,031,770	87.80%	109,260,211	72.11%
City limits of other cities	7,019,888	4.63%	11,160,694	7.37%
Unincorporated area of the County	11,466,034	7.57%	31,096,786	20.52%
Total	151,517,692	100.00%	151,517,692	100.00%

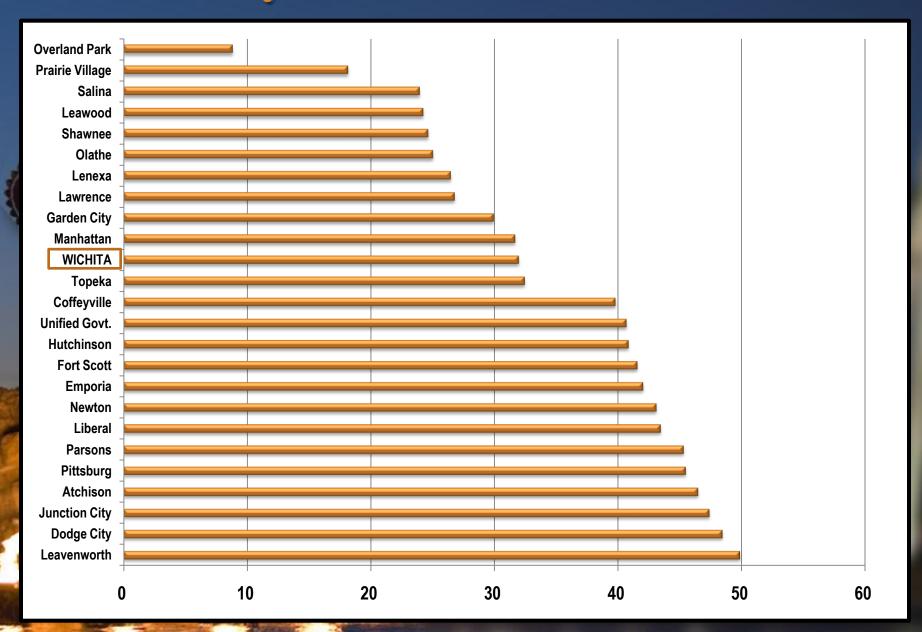
Sales Tax Rates – KS 1st Class Cities



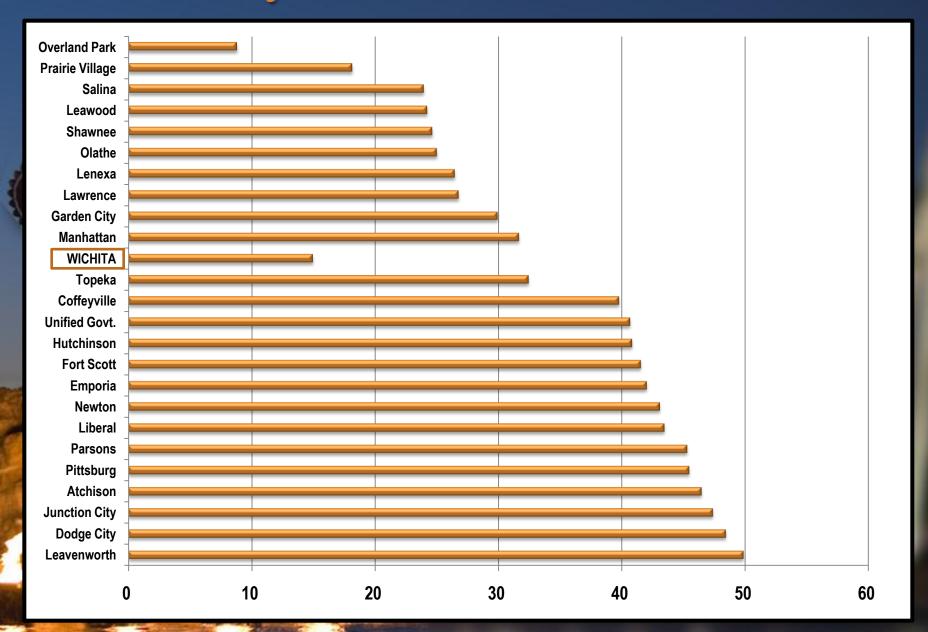
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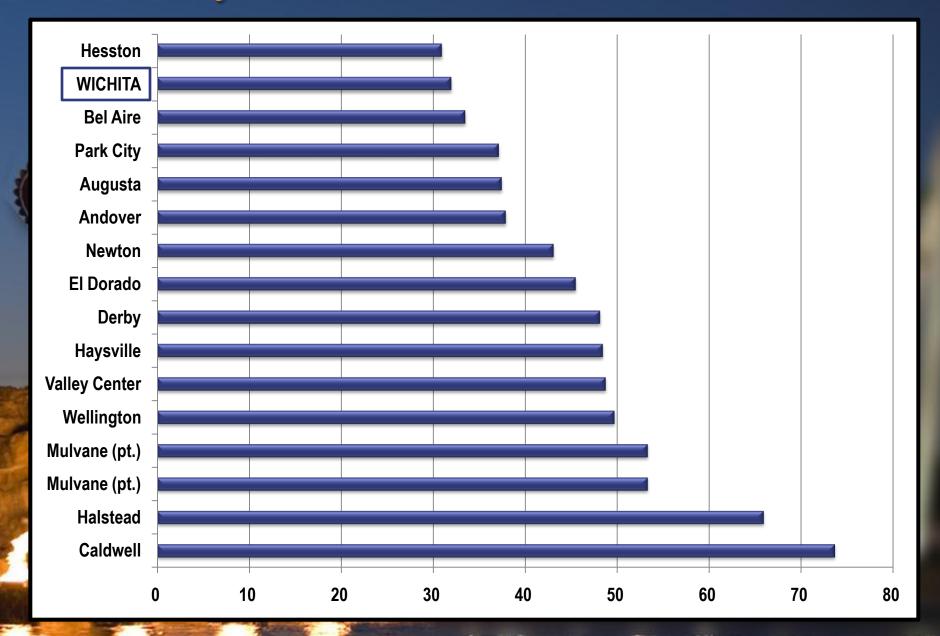
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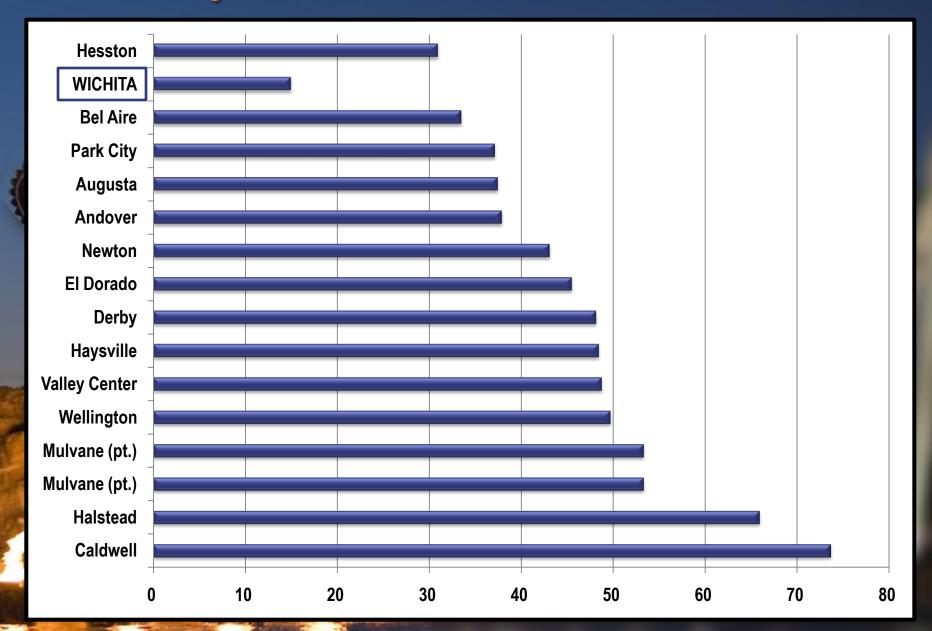
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Options

- 100% swap "One for one" LST for property tax relief
- 50% property tax relief and 50% something else (infrastructure)
- Implement a city LST with no property tax relief
- Support a Countywide LST
- Nothing

